Triumph

TRIUMPH FREIGHT TRANSACTION INDICES | SEP 2026

Triumph Broker Buy Rate Index

Triumph Broker Buy Rate Index

$3.80	$3.61	$3.02
FLATBED	REEFER	VAN

Triumph Broker Buy Rate Index Y/Y

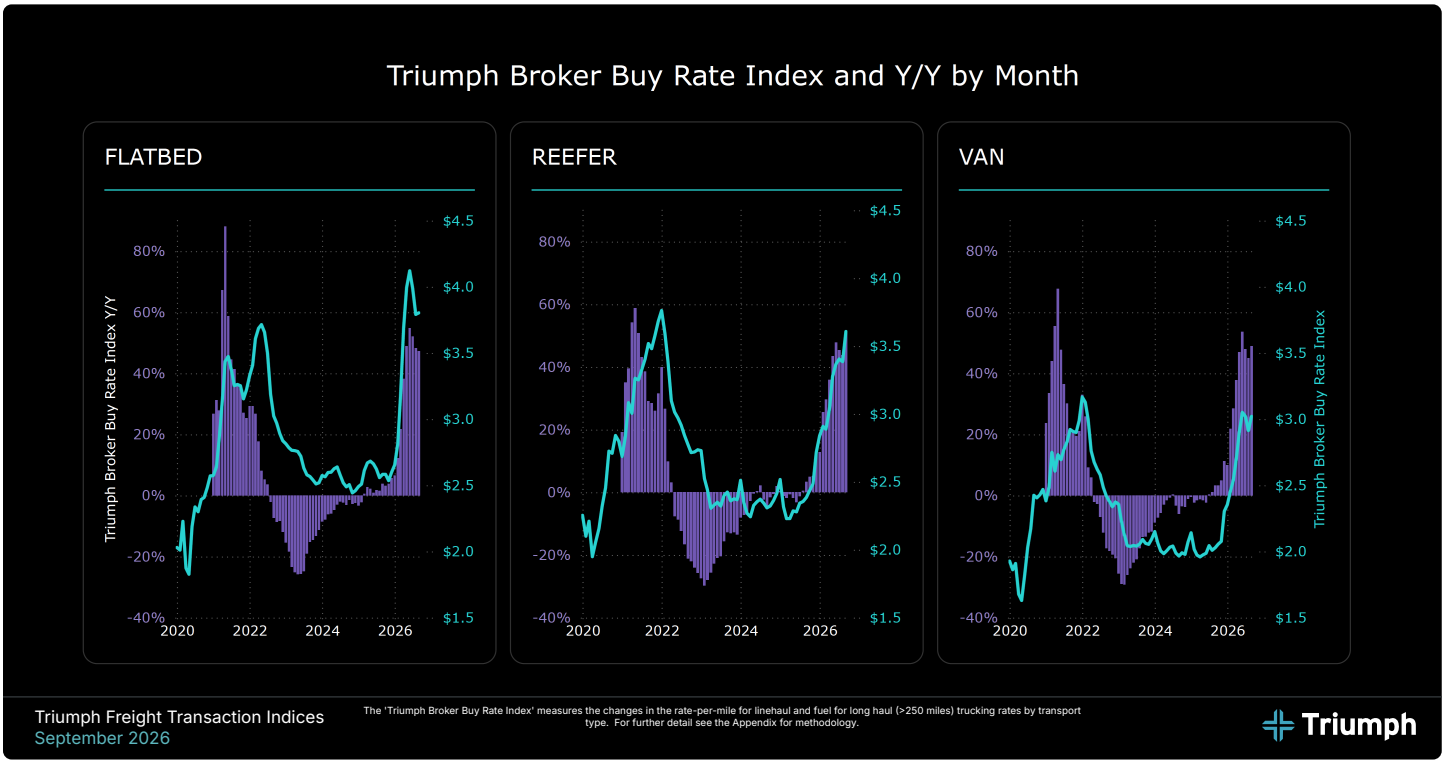
47.2%	51.1%	48.9%
FLATBED	REEFER	VAN

Triumph Broker Buy Rate Index M/M

0.3%	6.5%	3.7%
FLATBED	REEFER	VAN

Summary

September marked a renewed acceleration in broker buy rates after a two-month pause in inflation. The Triumph Broker Buy Rate indices increased month over month across all transportation types, pushing year-over-year gains to nearly 50% for Van and Flatbed and to 51.2% for Reefer. Fuel appears to be the primary force behind the increase in all-in rates. The EIA reported diesel at $6.199 per gallon for the week of October 5, 2026—below the record $6.529 reached during the week of September 21, but still roughly $1 above the August weekly average.



The rate movement was not uniform across modes or regions. In Flatbed, the end of the peak summer season is beginning to introduce a seasonal drag, even as broader inflationary pressure remains evident.

TRIUMPH BROKER BUY RATE

Regional Summary

FLATBED

REGION	Triumph Broker Buy Rate Index	M/M Change	M/M%	Y/Y Change	Y/Y%
MIDWEST	$3.89	$0.20	5.3%	$1.29	49.4%
NORTHEAST	$3.64	$0.23	6.8%	$1.27	53.4%
NORTHWEST	$3.22	$0.11	3.7%	$1.04	48.0%
SOUTH	$3.66	($0.16)	-4.1%	$1.03	39.0%
SOUTHEAST	$4.20	$0.00	0.0%	$1.43	51.7%
SOUTHWEST	$3.33	($0.16)	-4.6%	$1.06	46.7%

REEFER

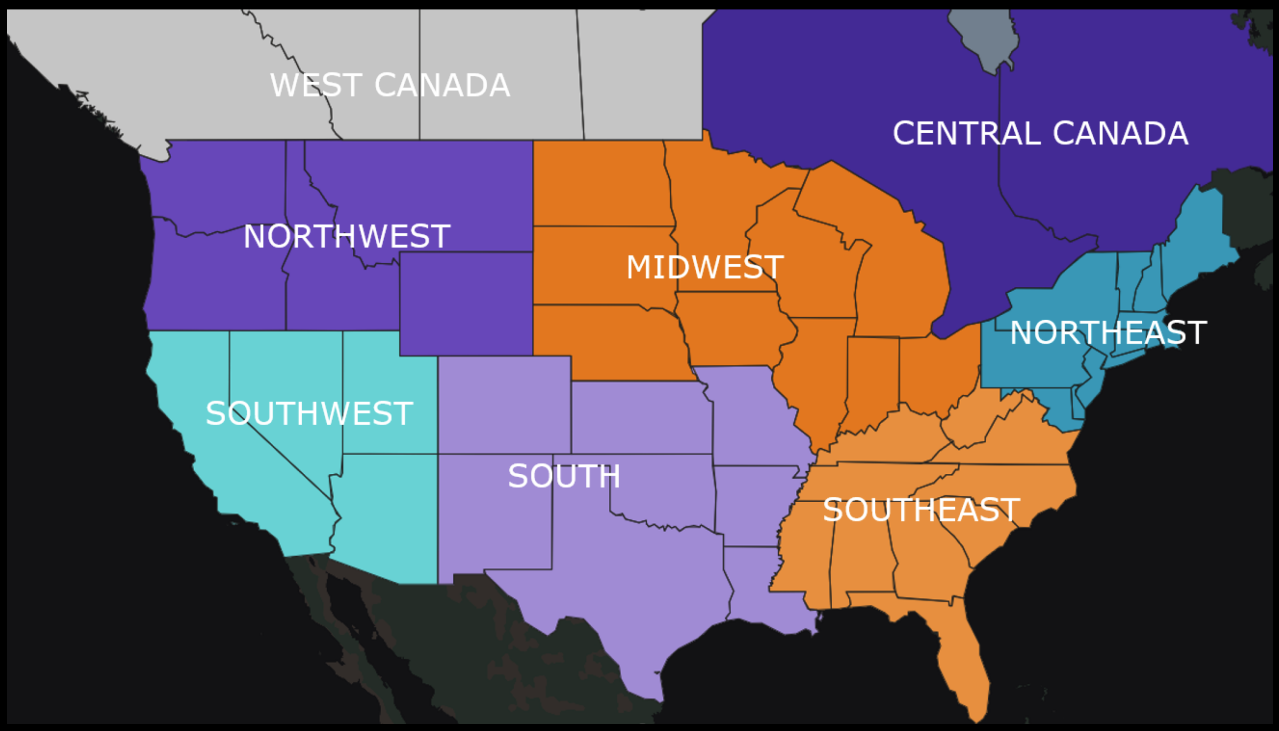
REGION	Triumph Broker Buy Rate Index	M/M Change	M/M%	Y/Y Change	Y/Y%
MIDWEST	$4.31	$0.39	10.0%	$1.59	58.5%
NORTHEAST	$3.53	$0.16	4.7%	$1.32	59.6%
NORTHWEST	$3.76	$0.60	19.0%	$1.22	47.8%
SOUTH	$3.21	$0.05	1.6%	$1.00	45.4%
SOUTHEAST	$3.06	$0.08	2.8%	$1.06	52.9%
SOUTHWEST	$3.66	$0.18	5.1%	$1.09	42.5%

VAN

REGION	Triumph Broker Buy Rate Index	M/M Change	M/M%	Y/Y Change	Y/Y%
MIDWEST	$3.34	$0.22	7.1%	$1.12	50.9%
NORTHEAST	$2.95	$0.20	7.3%	$1.03	53.2%
NORTHWEST	$2.43	$0.22	9.8%	$0.73	42.9%
SOUTH	$2.80	$0.01	0.2%	$0.85	43.4%
SOUTHEAST	$2.94	$0.03	1.0%	$1.00	51.6%
SOUTHWEST	$3.18	$0.00	0.0%	$0.97	43.7%

Regionally, the Midwest, Northeast, and Northwest recorded the strongest rate inflation across transportation types. Reefer produced the most pronounced movements: Northwest Reefer increased 19.0% month over month in September, while Southwest Reefer rose 5.1%. Together, these results point to a market in which higher fuel costs are lifting the overall rate structure, while seasonal and regional conditions continue to shape the magnitude of the change.

Regional Legend



Triumph Broker Buy Rate Index by Region and Y/Y Percent Change

FLATBED



Triumph Freight Transaction Indices
September 2026

The 'Triumph Broker Buy Rate Index' measures the changes in the rate-per-mile for linehaul and fuel for long haul (>250 miles) trucking rates by transport type. For further detail see the Appendix for methodology.

Triumph

REEFER



Triumph Freight Transaction Indices
September 2026

The 'Triumph Broker Buy Rate Index' measures the changes in the rate-per-mile for linehaul and fuel for long haul (>250 miles) trucking rates by transport type. For further detail see the Appendix for methodology.

Triumph

VAN



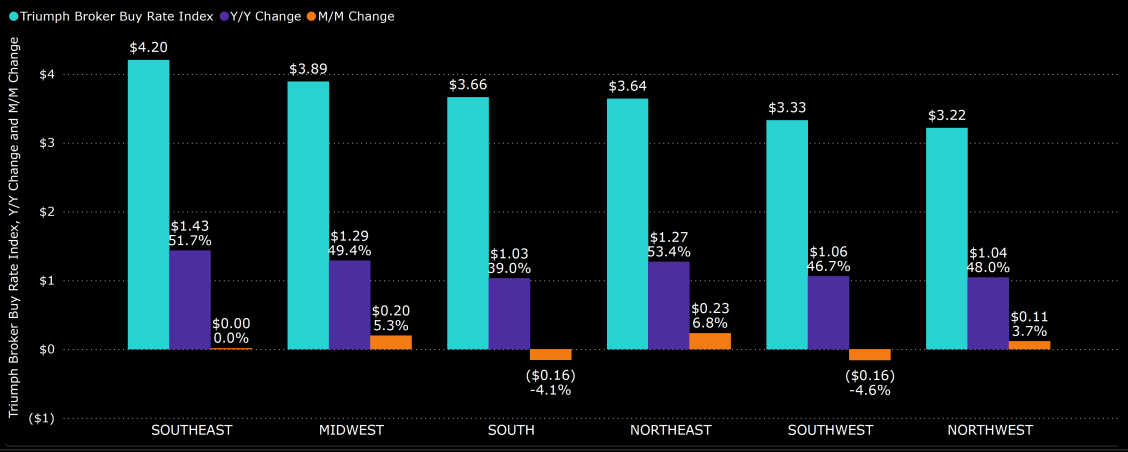
Triumph Freight Transaction Indices
September 2026

The 'Triumph Broker Buy Rate Index' measures the changes in the rate-per-mile for linehaul and fuel for long haul (>250 miles) trucking rates by transport type. For further detail see the Appendix for methodology.

Triumph

Triumph Regional Broker Buy Rate Summary by Equipment Type

FLATBED

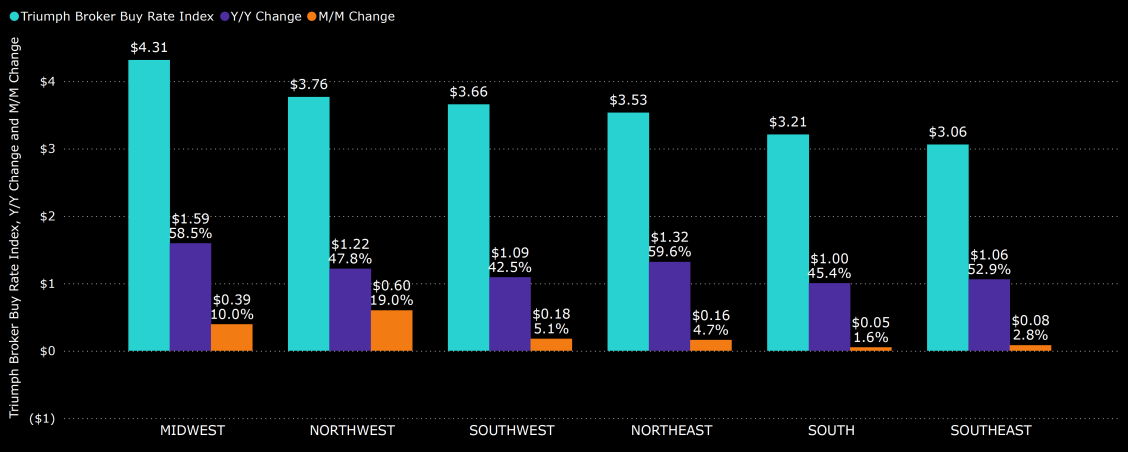


Triumph Freight Transaction Indices
September 2026

The 'Triumph Broker Buy Rate Index' measures the changes in the rate-per-mile for linehaul and fuel for long haul (>250 miles) trucking rates by transport type. For further detail see the Appendix for methodology.

Triumph

REEFER

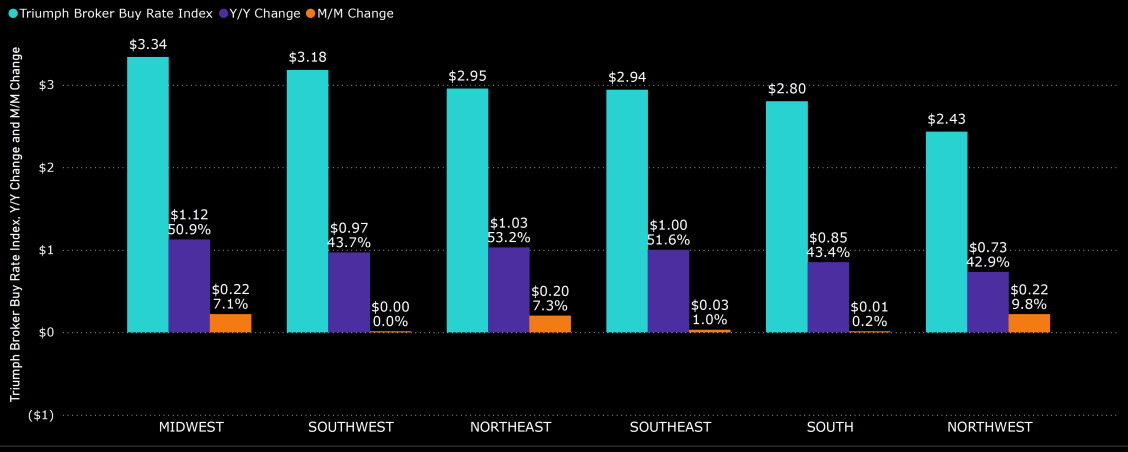


Triumph Freight Transaction Indices
September 2026

The 'Triumph Broker Buy Rate Index' measures the changes in the rate-per-mile for linehaul and fuel for long haul (>250 miles) trucking rates by transport type. For further detail see the Appendix for methodology.

Triumph

VAN



Triumph Freight Transaction Indices
September 2026

The 'Triumph Broker Buy Rate Index' measures the changes in the rate-per-mile for linehaul and fuel for long haul (>250 miles) trucking rates by transport type. For further detail see the Appendix for methodology.

Triumph

Triumph Broker Buy Rate Index Methodology:

Curation Filtration Methods	Miles > 250 Miles. Lower lengths of haul are not linear to distance, and create short haul related noise. Rates are filtered out beyond a 5-95 percentiles range for each transport type on a month basis to trim spurious data
Geographic Scope	US 48 | Canadian shipments contain either currency issues, roundtrip pricing or other Canada specific issues/anomalies in trucking.
Transport Type	Dry/Flatbed/Reefer
Calculation	Sum(carrier costs)/(sum(valid distances) by month

To see the full Triumph Freight Transaction Indices

Go to triumph.io/solutions/triumph-market-insights

Disclaimer: Factoring, Payments and Intelligence products and services are offered by TBK Bank, SSB, Member FDIC, d/b/a Triumph. Data and insights derived from a number of sources that to the best of our knowledge are accurate and correct. Triumph accepts no liability or responsibility for the information or opinions published herein. Market intelligence services are not deposits and are not insured by the FDIC. Market outlooks, forecasts, and commentary represent Triumph's opinions based on available data as of the publication date. Actual market conditions and rate movements may differ materially from projections.